

ENGLISCH

HÖRVERSTEHEN SERIE 2/3

LÖSUNGEN



Kandidatennummer _____

Name _____

Vorname _____

Datum der Prüfung _____

PUNKTE UND BEWERTUNG	Erreichte Punkte	/ Maximum
Task A		/ 8
Task B		/ 5
Task C		/ 7
Total		/ 20

Die Experten _____

! **WICHTIG:**
 ● In diesem Hörverstehen hören Sie die Aufgaben A bis C **je zweimal**.

A (8 POINTS) (1 POINT FOR EACH CORRECT ANSWER)

Look at the notes below. Listen to the messages and monologues.
 Fill in the missing information.

1. An answering machine message

Person being called	Mr Anderson	
Caller's company	1. H&R Publishing	1
What will be delayed	2. delivery of brochures / brochures	1
New delivery date	3. December 4th	1
Caller's e-mail address	4. b.grimaldy@dispatchpub.uk	1

2. A seminar introduction

Seminar topic	Auto Insurance	
Ms Gregory's function	5. national organiser	1
Ms Gregory's mobile number	6. 064 330 48 76	1
Mr Jansen's speech topic	7. Sales tactics (on our website) (for younger client)	1
New room number for workshop	8. 301	1

B (5 POINTS) (1 POINT FOR EACH CORRECT ANSWER)

Punkte

The journalist Jane Saunders is asking the CEO of Northwest Airlines, Doug Steenland, about the merger of his airlines with Delta Airlines. You will now listen to a conversation. For each question mark the correct answer (A, B or C). Tick one answer only.

<p>1. Northwest Airlines and Delta Airlines will be one company A <input checked="" type="checkbox"/> by January 1st. B <input type="checkbox"/> in a quarter. C <input type="checkbox"/> when the time is right.</p>	<p>4. On the stock market Northwest stock A <input checked="" type="checkbox"/> went up by 15.2% despite the oil prices. B <input type="checkbox"/> decreased in value by \$0.54. C <input type="checkbox"/> fell in value because of the oil prices.</p>	<p>1+1</p>
<p>2. Both airlines A <input type="checkbox"/> got information from the government. B <input checked="" type="checkbox"/> were requested for information by the government. C <input type="checkbox"/> satisfied all the demands of the president.</p>	<p>5. The biggest problems in airline mergers A <input type="checkbox"/> are to challenge the pilots. B <input checked="" type="checkbox"/> are with the various labour unions. C <input type="checkbox"/> are having labour agreements for four years.</p>	<p>1+1</p>
<p>3. Northwest Airlines A <input type="checkbox"/> had health costs of \$170 million. B <input type="checkbox"/> lost \$170 million in money charges. C <input checked="" type="checkbox"/> earned \$170 million.</p>		<p>1</p>

C TASK C (7 POINTS) (1 POINT FOR EACH CORRECT ANSWER)

Peter, who is reading a newspaper, is telling his friend, Sue, about some new applications for an iphone. Listen and answer the questions. Please use keywords.

<p>1. Why would you forget it was a phone?</p>	<p>so many (other) things to do/500 applications</p>	<p>1</p>
<p>2. How much does quite pricey mean?</p>	<p>up to £80.00</p>	<p>1</p>
<p>3. How does 'Box Office' locate the cinemas?</p>	<p>GPS</p>	<p>1</p>
<p>4. Which application tells you all about the local facilities?</p>	<p>Lifestyle</p>	<p>1</p>
<p>5. Which places are worried about a bad reputation?</p>	<p>the restaurants</p>	<p>1</p>
<p>6. What are the photos in the health application used for?</p>	<p>to identify drugs/medicine / identification</p>	<p>1</p>
<p>7. What do the video clips show in sports?</p>	<p>(football) highlights / best parts of the game</p>	<p>1</p>

TASK A:

1. BEEP Hello, Mr. Anderson. This is Barbara Grimaldy calling from H&R Publishing Company, It is now November 22nd, at 4pm. I hope this message reaches you soon as I am calling about the delivery), of your new brochures. I am sorry we are behind with our production due to some break downs in our machinery. The planned delivery date of November 25th cannot be upheld. The new date will be December 4th. Please phone me at 044 229 74 10 if you have any questions or contact me by e-mail at b.grimaldy@dispatchpub.uk that is B dot G R I M A L D Y at D I S P A T C H P U B dot U K. Thank you for your understanding.
2. Ladies and gentlemen, welcome to our seminar on buying car insurance via the internet. We have a lot planned for you in the next two days and I am sure you will be able to take home a lot of useful information. Let me introduce Ms Gregory to you, for those of you that don't already know her. She's the national organiser of our seminar. In case of emergency, she can be reached by mobile at anytime at 064 330 48 76. I would also like you to meet our main speaker. This is Mr Jansen, who will be talking to you about sales tactics on our websites towards the younger client. There are two changes we have to announce. The morning coffee breaks will be at 10am, instead of 10:30. And secondly, the workshop on analysing statistics will be in room 301, not in 201 as posted. That was a typing error. Finally, the official dinner and program start at 6:30pm this evening. And now I wish you all a good seminar.

TASK B:

- J Ladies and Gentlemen, welcome to our radio show, Business As It Is Today. We have Doug Steenland, the CEO of Northwest Airlines, with us today to tell us how things are going in their merger with Delta Airlines. Welcome to the show Doug.
- D Thank you for having me, Jane,
- J How is the merger progressing at the moment?
- D Well, we are within the timetable we set up. We think the merger will be finalized during the fourth quarter of the year, by the end of the year for sure.
- J How can you be so confident? Doesn't the federal government have anything to say about it?
- D Oh, yes, but both Delta and we have satisfied all the demands for information that the government has asked for. We want to have this finished before the next presidential administration takes office in January.
- J You don't seem to agree with the analysts, who say you had a loss of \$377 million in the second quarter. Why is that?
- D Because there were certain health costs, which were covered by the group insurance, but went through our bookkeeping. If we subtract them, then we actually had a profit of \$170 million.
- J Financial analysts predicted a loss of \$0.54 a share, mainly because of the high petrol prices. However, the price per share only went down by \$0.30.
- D Yes, and by Wednesday in trading at the stock market Northwest stock actually increased by \$1.38, that is, it rose in value by 15.2% on a day when oil prices were still rising. We were glad it finished the day at \$10.46 a share.
- J Do you think this confidence is because of the merger?
- D Yes, that's the most logical reason. There is no question in anybody's mind. This merger is going to go through. However, there's always a special challenge in airline mergers. You never know what problems lie ahead.
- J You're right. We've seen that happen many times. All the different labour unions start causing the biggest problems. How are the negotiations going in this respect?
- D Right, especially the pilots' union are a major problem that we seem to have already solved. We have a temporary labour agreement with them based on a four-year deal. Actually, the pilot union is voting on it this week. So we feel everything is going in the right direction and on schedule.
- J Well, it sounds like it is full steam ahead! Thank you, Doug, for the positive news. Well be back with our next guest, Mr John Ascot from Ascot Steel, after this break. Please stay with us.

TASK C:

- P Hey, Sue, listen to this! You could forget this new iphone was even a phone! There are so many things to do. It has over 500 applications. Some of them cost less than £10 and some are even free of charge!
- S That's cheap. I've heard that some are quite expensive though.
- P Well, all right, there are a few, but just a few, that are quite pricey. They cost up to £80. Are you interested? I'll read it to you. They're presenting four of the most common applications here in this article.
- S OK, let's hear it.
- P The first one, called 'Box Office', sounds exciting. It's one of the free ones. It makes use of iphone's GPS system to find the cinemas near your flat and gives you a link to a map. Then it tells you all about the films they are showing, their showtimes and even how far the cinema is from where you live! It gives you a summary of the film and its ratings! It can also link you to a ticket Corner office near you, so you can reserve seats.
- S I'd definitely use that one! Are there any others for free time activities?
- P Well, yes, there's one called 'Lifestyle'. It also uses GPS to find the local facilities you need, like restaurants, supermarkets, banks, petrol stations, cafes and even bars. Click the map button and it will display all the search results in the area. Wow, customer reviews and ratings are even listed for all the places.
- S Oh, really? That gives some of them a bad reputation before the consumer can decide for himself if he likes it or not. I bet some of the restaurants don't like that!
- P Here, this one sounds interesting and it doesn't cost anything either. It's called 'Epocrates R' and is for health and fitness. It has data on over 3,300 different brand-name and generic types of medicine. Actually this one was made for doctors, but has been found to be just as useful for consumers, too. It tells you how much to take of a medication for children and adults. Even says what bad effects the drug can have, how it works with other drugs and gives photos for identification.
- S I wonder if that one could be used in cases of emergency.
- P Oh, here's the one I'd like best: 'Sports!' They have all the statistics on all the football matches of the season. The games are organized by date, so click on the date and you'll get all the information not only on the game but also on all the players. Each game contains about 8 video clips of the highlights. Super!
- S That's great! That means you don't have to stay at home in front of the TV for your football. We can go to the cinema, and you can still see the best parts of the game and get all the results!