

ABSCHLUSSPRÜFUNGEN 2016

KAUFFRAU UND KAUFMANN

NACH BIVO 2012



ENGLISCH

SERIE

1

HÖRVERSTEHEN

KANDIDATIN
KANDIDAT

Nummer der Kandidatin / des Kandidaten

Name

Vorname

Datum der Prüfung

BEWERTUNG

Fachbereiche

Erreichte Punkte / Maximum

Task A

/ 8

Task B

/ 5

Task C

/ 7

Total

/ 20

EXPERTEN

.....

**WICHTIG:**

In diesem Hörverstehen hören Sie Aufgaben A bis C je **zweimal**.

A (8 POINTS)

Look at the notes below. Listen to the monologues.

Fill in the missing information.

1. A radio programme

Market update for	<i>Housing</i>
Special room in first house	1.
Price of apartment	2. \$
Length of beach	3. <i>feet</i>
Name of fish restaurant	4.

2. A radio announcement

Conference topic	<i>Hospitality</i>
Conference dates	5.
Participants	6. <i>executives</i>
Website for registration	7. <i>www.</i> <i>.com</i>
Carina's phone number	8. <i>0033</i>

B (5 POINTS)

You will now listen to Carl Pickett and Lauren Hastings discussing the topic of sharing economy.

**For each question mark the best answer (A, B or C). Tick one answer only.
You now have 30 seconds to look at the task.**

1. **Surge-pricing is**
A charging in the current situation.
B the cost of a high supply of taxis.
C used by the government for taxes.
2. **Airbnb is**
A good for an over-night stay.
B a sharing economy business.
C made for business travellers.
3. **The biggest advantage of Airbnb is**
A location.
B having a kitchen.
C the expenses.
4. **Airbnb**
A owns apartments and houses.
B helps to prevent burglaries.
C best likes renting to holiday travellers.
5. **The business travel market**
A is very small.
B needs hotels and sharing economy businesses.
C makes up 90% of the economy.

C (7 POINTS)

Listen to Martina Meyer interviewing Robin Cornelius on motivation in small and medium-sized enterprises (SMEs).

Please fill in the gaps in the sentences below with the correct form of the key word or key words.
Use one or two words. You now have one minute to read the sentences below.

Mr Cornelius is the owner of a well-known company called **Switcher**

1. The boss and his group of colleagues should feel that how they do their job is more important than what their job is when working to a company.
2. He thinks motivation must always the boss in SME companies.
3. Everyone can , but those of an SME boss aren't as bad as those of a big business CEO.
4. Employees won't want to produce and create new ideas if the boss doesn't about them.
5. Leisure time is important for motivation in some countries and to some people.
The Germans are very even though nearly everyone takes Friday afternoons off.
6. Many people want to work despite bad working or a low salary.
7. It's possible that people in poor countries with low salaries are and more motivated and also work harder than people in rich countries with high salaries.